

TEAM TRAVEL MADE EASY

- ✓ *A partner that stands ready to help, no matter when or where with an aligned team.*
- ✓ *Innovative technology solutions that create efficiencies, mitigate risk, and custom user interface.*
- ✓ *Exclusive agreements and partnerships that offer aggressive cost savings and protection.*

The Short's team strives to make team travel easier. We drive innovation, provide excellent service, and display teamwork, passion and dedication throughout the lifetime of our relationships. Short's works with clients to customize travel programs to create efficiencies and maximize the value of our products and services.

SERVICES

Commerical Reservations

- ✓ We work with clients to aggressively negotiate rates with vendors, ensuring the lowest fares are available.
- ✓ The relationships we have established along the way give us access to airline waivers that set us apart from the rest. We take vendor relationships to the next level by driving opportunities, beyond standard rewards programs, specifically geared towards group team travel.

Air Charter

- ✓ STM Charters is the only consultancy with dedicated subleased aircraft from iAero Airways (Swift Air) and Eastern Air Express (Hillwood Airways)
- ✓ Subleased aircraft are scheduled and provisioned by STM Charters staff, providing line of sight into aircraft schedules and FBOs, handlers, screeners, and caterers
- ✓ All STM Charters operations personnel have real-world FAA Part 121 air carrier or FAA Part 135 operator experience.

Bus Charter

- ✓ Most extensive safety folio in the travel management industry – STM Driven maintains a stable of Tier 1 bus companies across the country that complete and file proprietary safety packets to ensure the highest standards of safety and security are met and in compliance with our NCAA Championship ground transportation contact.
- ✓ We monitor service infractions daily via Carrier411, a subscription service that monitors FMCSA (Federal Motor Coach Safety Administration) and DOT compliance. We're always "in the know" with our carrier's safety.

Group Hotel

- ✓ STM Stays offers a minimum of 5 to 7 hotel choices across all brands per trip not just what exists in a database, providing you fully negotiated rates and concessions and legal language that protects you!
- ✓ Track per hotel all past contracts, knowing what every other team has ever paid and concessions received.
- ✓ Negotiate Meal Pricing for Teams that will have Pre-game Meals at Hotel, 80% mark up at hotels

