



**JEFF WEIR**  
PROGRAM DIRECTOR

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**scrub<sup>in</sup>**  
**UNIFORMS<sup>®</sup>**  
BY STANDARD TEXTILE

Scrubin Uniforms is the medical apparel division of Standard Textile, a trusted name in the industry with over 50 years of experience. Our mission is to provide medical professionals & students with affordable, durable, and comfortable uniforms, while ensuring standardization and compliance through our comprehensive online uniform management program.

We offer a wide selection of name brand scrubs, lab coats, outerwear, administrative apparel, work wear, chef wear and accessories, all of which can be custom branded with your institutional logo.

Our program enhances efficiency, giving stakeholders full control over uniform branding and ordering, while simplifying the entire process from logo customization to delivery.



# A Culture of Innovation, Quality and Service

Founded in July 1940, Standard Textile is a leading global, vertically-integrated provider of total solutions in four distinct segments:



Healthcare



Interiors



Hospitality



Home





# STANDARD TEXTILE AT A GLANCE

**Standard  
Textile  
Delivers**

**80+**

years of  
experience

**4**

generations  
family owned

**80+**

patents  
issued

**2,000+**

dedicated  
associates

**1 BILLION+**

people sleeping on  
our sheets annually

**90+**

international  
markets served

**24**

global  
facilities

## NORTH AMERICA

Ahuachapan, El Salvador: Manufacturing  
Augusta, GA: Manufacturing  
Montemorelos, Mexico: Manufacturing  
Union, SC: Manufacturing  
Vernon, CA: Manufacturing  
Tegucigalpa, Honduras: Manufacturing

Brownsville, TX: Manufacturing/Distribution  
Enterprise, AL: Manufacturing/Distribution  
Las Vegas, NV: Manufacturing/Distribution  
Thomaston, GA: Manufacturing/Distribution

Hebron, KY: Distribution  
North Charleston, SC: Distribution  
Ontario, Canada: Distribution  
Riverside, CA: Distribution  
Savannah, GA: Distribution  
**Tampa, FL: Distribution (Scrubin Uniforms)**

Cincinnati, OH: World Headquarters/Sales  
Nova Scotia, Canada: Sales

## EUROPE

Chassieu, France: Distribution  
Denize, Belgium: Distribution  
London, UK: Distribution

Hüttlingen-Aalen, Germany:  
Sales/Distribution  
Kungsängen, Sweden: Sales  
Lyon, France: Sales  
Rome, Italy: Sales  
Sint-Martens-Latem, Belgium:  
Sales

Cuvio, Italy: Manufacturing  
Ventron, France:  
Manufacturing/Distribution  
Warsaw, Poland: Manufacturing

## AFRICA

Bizerte, Tunisia: Manufacturing  
Mombasa, Kenya: Manufacturing

## ASIA

Karachi, Pakistan: Manufacturing  
Ludhiana, India: Manufacturing  
Shirpur, India: Manufacturing  
Theni, India: Manufacturing

Linyi, China: Manufacturing/  
Distribution/Sales  
Shanghai, China: Sales

Singapore, China: Distribution  
Bangkok, Thailand: Distribution

## MIDDLE EAST

Arad, Israel: Distribution  
Dubai, UAE: Distribution

Irbid, Jordan: Manufacturing

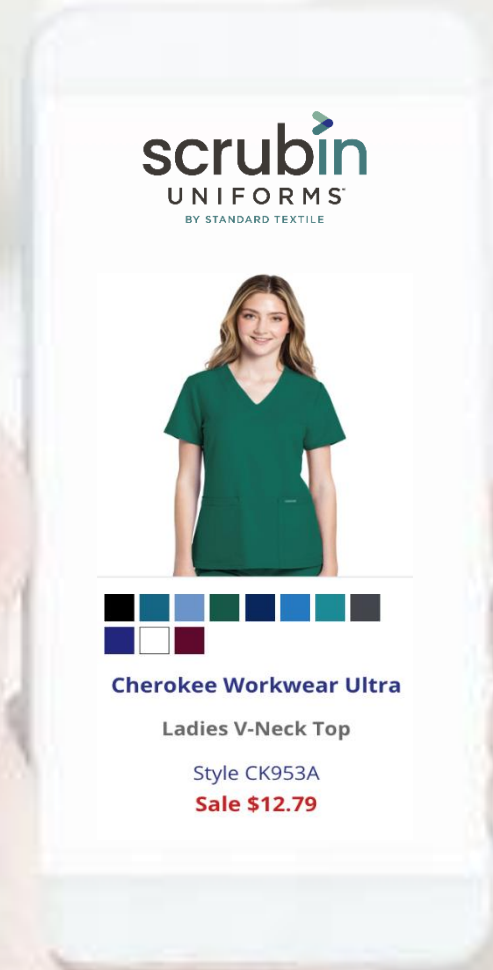
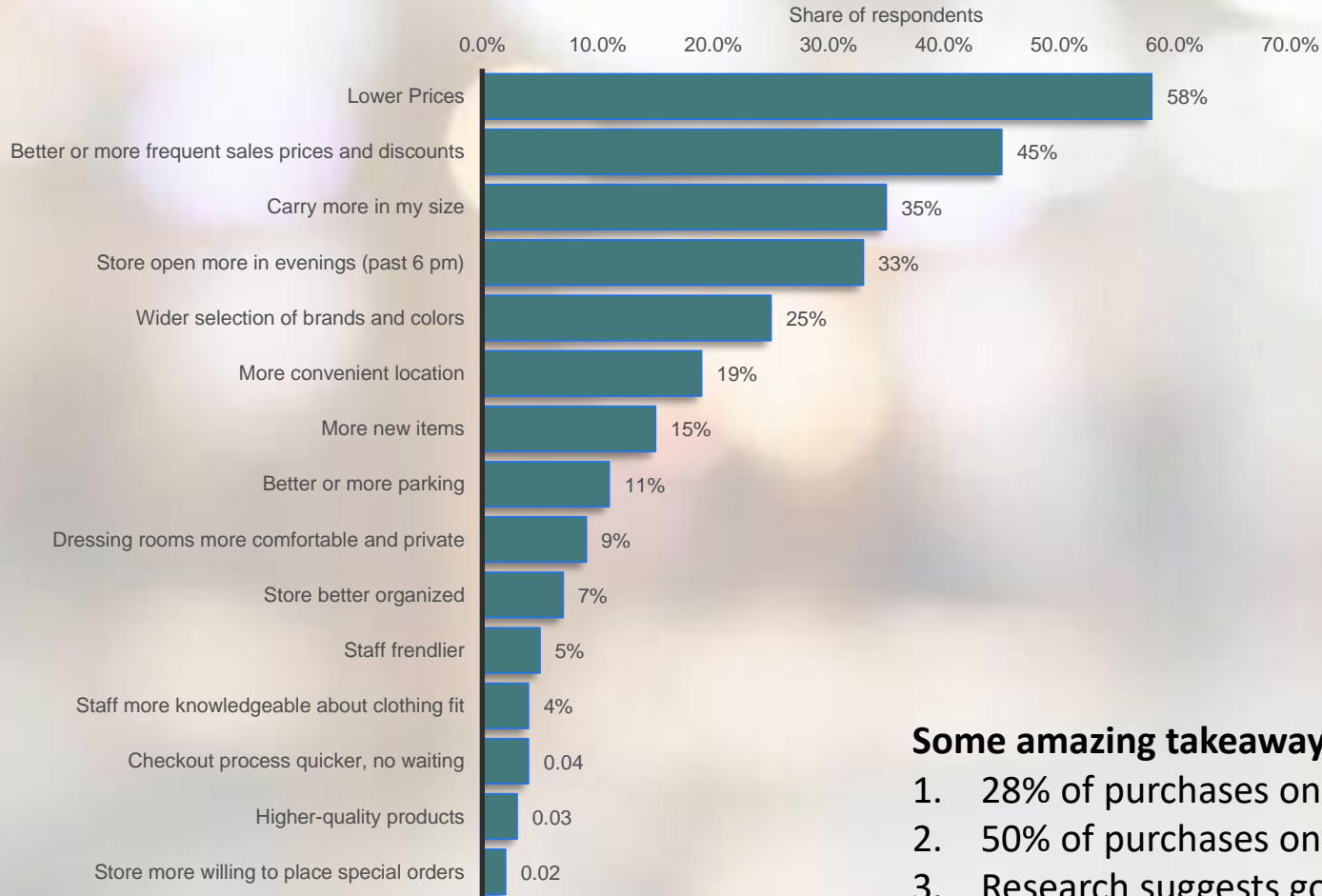
Tel Aviv, Israel: Sales



# Why Scrubin's online platform?

**Stakeholders** are looking for standardization and simplicity

**Students** are looking for convenience and low cost



## Some amazing takeaways from Amazon's Annual Shareholder's Letter:

1. 28% of purchases on Amazon are completed in less than 3 minutes
2. 50% of purchases on Amazon are completed in less than 15 minutes
3. Research suggests going to an offline store to do the same task takes 1 hour





# WHAT PRODUCTS ARE AVAILABLE THROUGH THE SCRUBIN PROGRAM?



SCRUBS



LAB COATS



POLOS



ADMIN APPAREL



OUTERWEAR



WORK WEAR



CHEF APPAREL



CUSTOM T-SHIRTS



HEADWEAR



ACCESSORIES



SHOES



SCOPES



In every product category, we offer a range of qualities, performance features and price points to meet an array of customer needs.



## WHAT WE OFFER MEMBER INSTITUTIONS

E&I member institutions have the ability to create their own private uniform portal for the following programs:

- Student Clinical Scrub Program
- Student White Coat Ceremony Program
- Employee Apparel Program
- EVS and Facilities Apparel Program
- Outerwear Program
- Food & Nutrition Apparel Program

### EACH PROGRAM COMES WITH:

- Full control of the product assortment of each program
- Flexibility to update the assortment in real time
- Locked in E&I pricing for all items
- User account management
- Voucher and allowance programs
- Administrator dashboard for reporting
- Local sales consultant for each institution
- E&I Program Director
- In-house customer support teams



SCRUB PROGRAM



LAB COAT PROGRAM



POLOS & ADMIN



EVS PROGRAM



OUTERWEAR

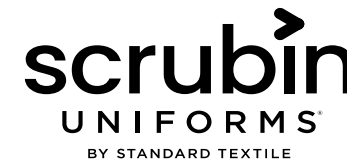


CHEF APPAREL



## WHAT OUR PROGRAM MEANS TO THE STUDENTS & EMPLOYEES

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### Convenience

- The website is open 24/7 and accessible through phone, tablet or laptop
- Wide selection of approved brands, colors and sizes to choose from
- All orders come with approved facility or university branding if applicable
- Orders can ship to the facility or a residence

### Cost Savings

- Special E&I program pricing applied to all items
- Contract Number: [E100329](#)
- Contract Date: 09/01/2023 – 07/31/2028
- Agreement: Competitive
- RFP Number and Name: E100207~2023RFP / Uniforms, Uniform Services, and Other Products and Services

### Payment Options

- Credit Card
- Payroll Deduct
- Vouchers & Allowance Program
- Approval Program

### Customer Support & Communications

- Full access to our customer support teams Monday-Friday
- On-site employee or student appreciation and sizing events
- Customized program communications







## VALUE-ADDED SERVICES TO MEET YOUR NEEDS



Local Account Support



Customer Service Teams



In-House Embroidery



Easy Sample Program



Various Sizing Programs

### DECORATION THAT WE OFFER

- Stitched logos
- Patches
- Heat Transfers
- Kaumographs
- Text Embroidery (Up to 3 lines)



## STEPS TO CREATE YOUR COMPANY STORE



Select your product assortment for each location or department from Scrubin's extensive apparel catalog



Scrubin's embroidery team will work with you to set up any applicable logos that will be used



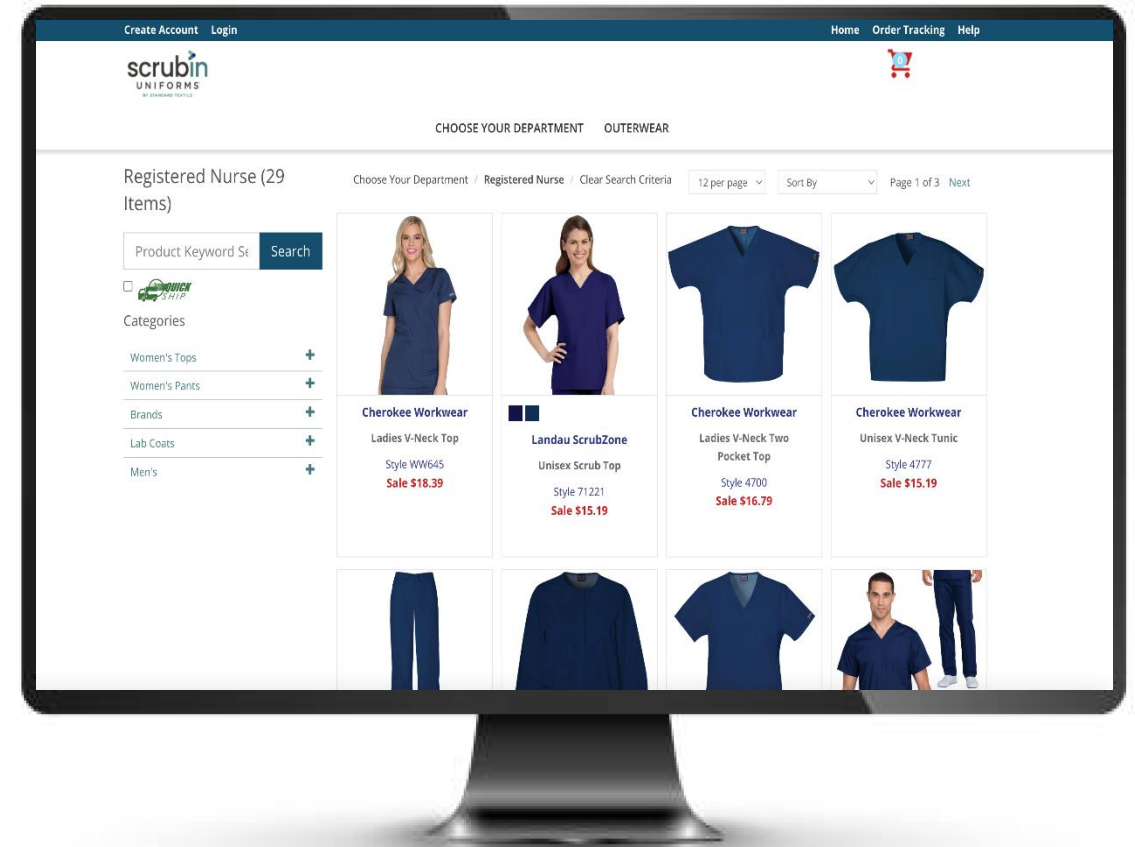
Scrubin's IT team will create your company online store and load it with your approved products



Together we will review your company portal to ensure all items are compliant with your guidelines



We will go live and launch your new company store to stakeholders & employees



\*This website can fully integrate into your current purchasing system via a punchout

► BRANDS WE SERVE – OVER 5K PROGRAMS AND GROWING

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## Key Takeaways

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- **Ease of Use:** Simple setup and platform to use.
- **Universal Need:** All E&I customers have a need for our products
- **Exclusive Discounts:** Heavy E&I discounts on all apparel
- **Efficiency & Customization:** A streamlined platform that enhances compliance, drives standardization, and is fully customizable.
- **Zero Cost to member:** No charges for platform usage or logo setup.
- **Unmatched Support:** Backed by 40+ STC sales reps, 3 program directors, and a dedicated customer service team.



### The Biggest Takeaway:

💡 Over **90%** of customers who see a demo on a virtual call **sign up to create a portal!**

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**Thank you!**

GET STARTED 

