

# THE FERGUSON / E&I ADVANTAGE

Depth and breadth of plumbing products, unparalleled service and the industry's most experienced associates

In business for over 60 years, Ferguson is the largest supplier of plumbing related construction and maintenance products and services. We serve the educational and institutional markets with broad capabilities to meet our customers' needs. Our dedicated Institutional Team is focused on providing the products and services required by many different customer segments including facility managers, maintenance supervisors, contracting officers, procurement buyers and assistants.

## **PRODUCTS YOU WANT**

Ferguson is a national fulfillment partner for many brands that you know and trust — Kohler, Moen, Delta, Elkay, Zurn, American Standard, Whirlpool, Honeywell, NuCalgon and Speakman.

## **GREEN SOLUTIONS & WATER CONSERVATION**

Ferguson supports our customers' needs for environmentally-friendly products and strives to become their premier supplier of Green Solutions. Our success has been nationally recognized in the presentation of the EPA WaterSense Distributor Partner of the Year Award. Ask us about our products that support your organization's sustainability goals.



## **PRODUCT CATEGORIES**

You have access to over five million products including the following key product categories:

## **Plumbing**

Fixtures Sinks Faucets



# Pipe, Valves & Fittings

Back Flow Prevention
Copper Tube & Fittings
Gas Connectors
Plumbing Accessories & Heating Supplies
Valves



#### **Equipment/Instrumentation**

Appliances
Gauges/Thermometers
Grills, Registers & Diffusers
HVAC
Thermostats
Pumps & Tanks
Water Coolers
Water Heaters/Boilers







#### QUICK ACCESS TO PRODUCTS

- Shipping Centers nationwide with more than 6 million square-feet
- Over \$500 million in inventory investment plus more than 100.000 SKUs
- Unparalleled fill rates in the industry

Our Commercial Water Heater Program exemplifies Ferguson's efforts to provide educational customers with 24/7\* coverage for their hot water needs. Extensive inventory of commercial water heaters is maintained at our local branches and are ready to be deployed for customer emergencies. We partner with local commercial plumbers to address any hot water heater problems at any time.

\*2-4 hours for outlying areas. 24/7 delivery services is available in most cities throughout the U.S. Water Heater brands and Express Response varies by market. Contact your local branch or call (855) 232-0025 to find out if the service is available in your area.





## INVENTORY CONTROL AND MANAGEMENT

Minimize your inventory management time with our convenient bar codes and scanner options. Our customized bar coded bin labels provided you with your item code, description, min/max settings and logo.

#### **BENEFITS INCLUDE:**

- Counting and valuing your warehouse or stock room
- Elimination of order entry errors
- Creating batch orders
- · Reduced order processing cost
- · Improved productivity

Reordering involves simply entering the quantity and scanning the items you need. Then, download the list of items from the scanner to your computer and upload the list to your online shopping cart. You can then view real-time pricing and availability. It's simple, efficient and convenient.

### **FERGUSON FACILITIES SUPPLY SOLUTION CENTER** (855) 232-0025

The Solution Center has experienced associates ready to assist you with placing an order, supplying an order status, or answering any of your product needs.

Operating hours:

M-F 7 AM - 8 PM (EST)

6 AM - 7 PM (CST)

5 AM - 6 PM (MST)

4 AM - 5 PM (PST)

Closed New Year's Day, Memorial Day, Fourth of July, Labor Day, Thanksgiving and Christmas

#### **FERGUSON ONLINE**

Ferguson Online, our free transactional website offers you the real-time option of purchasing and managing your Ferguson account on a 24/7 basis. By logging on to Fergusononline.com, you will experience:

- · place orders and check status;
- · search for product details and specifications;
- · get current net pricing;
- · check real-time product availability;
- · create and access quotes and
- much, much more.

Check with your Ferguson representative, who will be happy to set you up.

Get started today! Complete your account application at: www.eandi.org/vendorapps/ferguson/application.aspx For complete contract details visit: www.eandi.org























