

Helping you **improve health**
through clinical insights and
connection to care.

Population health solutions for employer clients



Working hand in hand, we can develop a population health strategy for employer clients that generates **actionable, clinical insights**

Our mission is to help you design comprehensive population health programs for employers that provide critical insights about their employees' health from hire to retire and guide benefit design to improve the experience of care and reduce healthcare spending.

When working with Quest Diagnostics, you and your employer clients can expect:



Quality diagnostic insights for accurate risk identification



A commitment to privacy and security



Integration into existing ecosystems and expanded access to convenient, affordable care



Clinically proven health improvement solutions to drive real behavior change



Aggregate data and organizational health insights to guide effective benefits design

Quest Diagnostics has over 20 years of experience collaborating with thousands of employers across the US to drive health improvement. Each year, Quest completes biometric screenings for 2 million individuals and provides clinical insights to over 4,400 employers.



Products and services



On-site biometric screenings

- Work site screenings with options for fingerstick or venipuncture collection
- Experienced Quest staff who complete over 30,000 on-site events annually
- Contractually ensured compliance with all state on-site collection regulations



Remote biometric screenings – Quest Diagnostics Patient Service Centers (PSCs)

- 2,250 PSC locations nationwide
- Select PSCs located in Walmart Supercenters and Albertson's stores
- Similar price to on-site event screenings without the event minimums



Remote biometric screenings – self-collection with Quest Activate

- Convenient self-collections with an online registration process
- Ability to include blood pressure cuff for a more accurate self-reported measurement



Remote biometric screenings – Physician Results Forms

- Downloadable form to allow participants to complete a screening with a primary care physician
- Upload functionality eliminates the need for participants to fax in the form



Screening panels

- Basic health screening panels that include lipid and glucose measurements
- Guideline-based comprehensive screenings for optimal health risk identification
- Disease-specific panel components available (eg, eGFR and creatinine for kidney function)
- Fasting and non-fasting panel options to meet the needs of diverse employee populations



Biometric measurements

- Standard measurements include height, weight, blood pressure, and calculated BMI
- Waist circumference and hip-to-weight ratio also available



Physician oversight

- Medical ordering and oversight included in all Quest Diagnostics screening and testing programs
- Option for employer-sponsored ordering and oversight available upon request

Help guide employer benefits design with data-driven insights.

Turnkey solutions that meet your clients' needs.



Personalized participant reporting

- Personalized results report with dynamic imagery based on age and gender
- Available Health Quotient score based on health questionnaire and screening data
- Integration of employer-specific resources based on screening results to connect participants to the right care
- Interactive online results viewing experience to improve health literacy



Incentive management – Rewards

- Automated scoring based on completion of an activity or laboratory screening results
- Pass/Fail status delivered to third-party administrators for incentive management and reasonable alternative programs



DataLink™

- Flexible, secure, reliable transmission of data to designated vendors and administrators
- Available interfaces include CSV and HL7 formats
- Custom formats can be developed for an additional fee



Historical Data Import

- Screening data from previous vendors sent to Quest systems through secure FTP
- Imported results included in year-over-year participant results and aggregate cohort data



Complimentary marketing materials

- Automated emails to drive scheduling and participation
- Sample letters, graphics, and talking points to support internal communications
- Personalized flyers and posters provided in PDF format



Aggregate reporting

- Comprehensive aggregate report for a high-level snapshot of the population's health with cohort data for year-over-year analysis
- Identifies key areas of focus and compares company health to the Quest database
- Breakout reporting for locations, job families, and other subgroups available



Advanced program analytics

- Includes advanced analytics based on the aggregate data and deeper insights about specific subpopulations
- Consultative cause-and-effect analysis of behavior change programs on clinical values
- Custom analytics presentation for leadership team



InSure® ONE™ colorectal screenings

- At-home collection to increase screening compliance among adults aged 45+
- Easy to complete water-based collection with no diet preparation
- End-to-end program management through Quest, including planning, implementation, and reporting



Flu vaccines

- Work site vaccination events and vouchers for local retailers available
- Quadrivalent vaccine to ensure maximum protection against flu strains



Health coaching

- Individuals paired with a Health Advisor for weekly coaching through calls, texts, and emails
- Individuals can receive support on lifestyle management and setting SMART goals
- Health coaching programs offered include: Weight management, type 2 diabetes, high cholesterol, mental well-being, and more



Omada®

- Digital care program to empower better health through sustainable lifestyle change
- Programs specific to disease prevention, diabetes management, and hypertension management
- Access to a peer support group, full-time health coach, and behavioral health support



Virtual primary care

- On-demand text-based virtual care with no encounter fees, included with all direct employer screening programs
- Participants can converse with providers on a smart device, at their convenience
- Personalized treatment plans based on screening results, acute conditions, and chronic disease risks
- Prescriptions and additional laboratory testing can be ordered, as needed



Occupational health testing

- Pre-employment, new hire, and annual testing options to meet OSHA requirements
- Available tests: tuberculosis, hepatitis B, MMR, Varicella-Zoster, and lead
- Customized, segmented testing options for all populations

Help employers improve access to affordable care and address social determinants of health with convenient solutions.



We're here to help you you develop a comprehensive population health strategy for employers

With our population health solutions, you can strengthen your relationships with employers by delivering superior well-being solutions that transform health outcomes.



For more information, contact Quest at WorkforceSolutions@questdiagnostics.com.