

A No-Cost, Turnkey

Marketplace for

Smaller Higher

Education Institutions



We understand the immense financial pressure and resource constraints you face everyday. We know that procurement is an essential function, but you can't always make it one of your top priorities on campus.

Our no-cost, P-card Marketplace Blank**Buy**, from E&I Cooperative Services, is a turnkey solution that brings 90% of your everyday purchasing spend under contract in one place and vastly improves spend control. The solution is custom-built for small institutions like yours and is fully managed by E&I.

There is no cost and no administrative burden, and the marketplace is backed by the expertise and support of the nation's pre-eminent expert on educational procurement.



Leverage an
eProcurement
Marketplace designed
specifically for schools
like yours



Maximize spend control across campus, while reducing risk



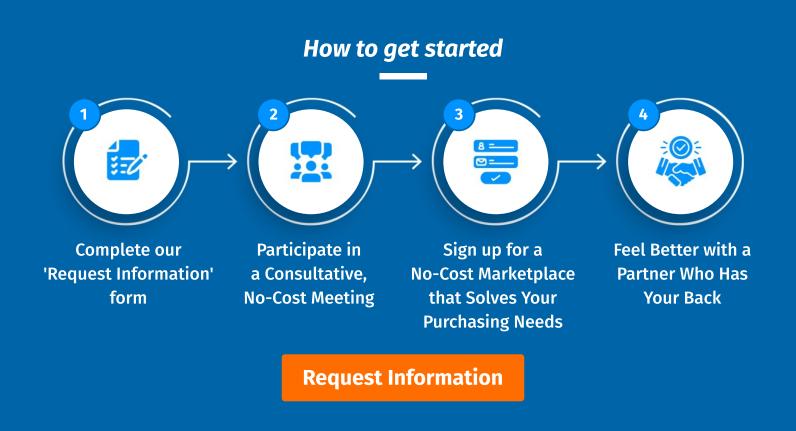
Gain financial stewardship, stability, and control



Work with a partner you can trust

## With E&I's Custom Marketplace You Will:

- Avoid the uncertainty of decentralized and unorganized purchases across departments
- Avoid rogue spend across campus
- Avoid paying too much for the items your community needs
- Avoid the time and resource drain of issuing and managing your own RFPs
- Avoid issues with contracts designed for state and local government rather than higher education
- Avoid fraud/compliance risk and exposure
- Avoid a high-pressure sales pitch









## **The E&I Cooperative Services Difference**

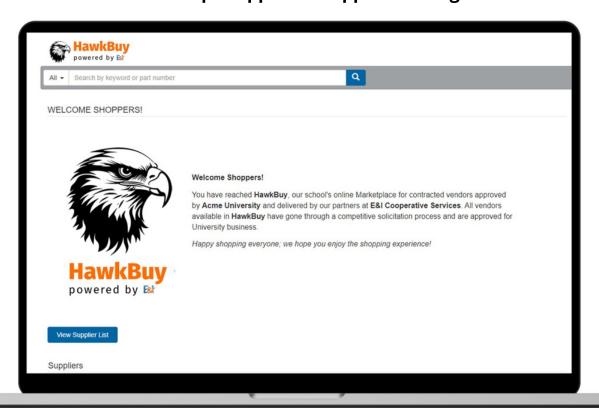
**Education: Sourcing. Strategy. Savings®** 

#### You don't have to go it alone. With E&I on your side, you'll achieve:

- Increased financial stewardship, including better visibility, stability, and control
- Access to discounted pricing using the leverage of thousands of your peer educational institutions, with contracts designed specifically for education
- Reduced costs, risks, and complexity in the procurement process
- Increased efficiency in how products are purchased across campus
- Access to top-tier sourcing solutions brought to you by professionals with decades of collective experience
- Tangible savings that positively impact your bottom line

# The BlankBuy Marketplace in Action

Your marketplace will be customized with your logo or mascot and give you access to pre-approved supplier catalogs.



### **What Our Members Say**



The value of E&I to us, especially as a small institution, is that we're leveraging the buying power of over 6,000 colleges and universities...it definitely has helped us be able to get the most out of our purchasing dollars."

Arch Asawa Chief Financial Officer Soka University of America



Professionally, they've helped me tremendously with broadening my perspective to different procurement practices in higher ed. E&I focuses on higher education, they know higher education, and they know what we do - that's the benefit of working with E&I."

Kimberly Dulaney
Executive Director of Strategic Sourcing
Radford University

Ready for a no-cost marketplace and a better way to handle purchasing for your institution?

**Request Information**