2024 Large/Mid Market Higher Education Territory Map | Business Development

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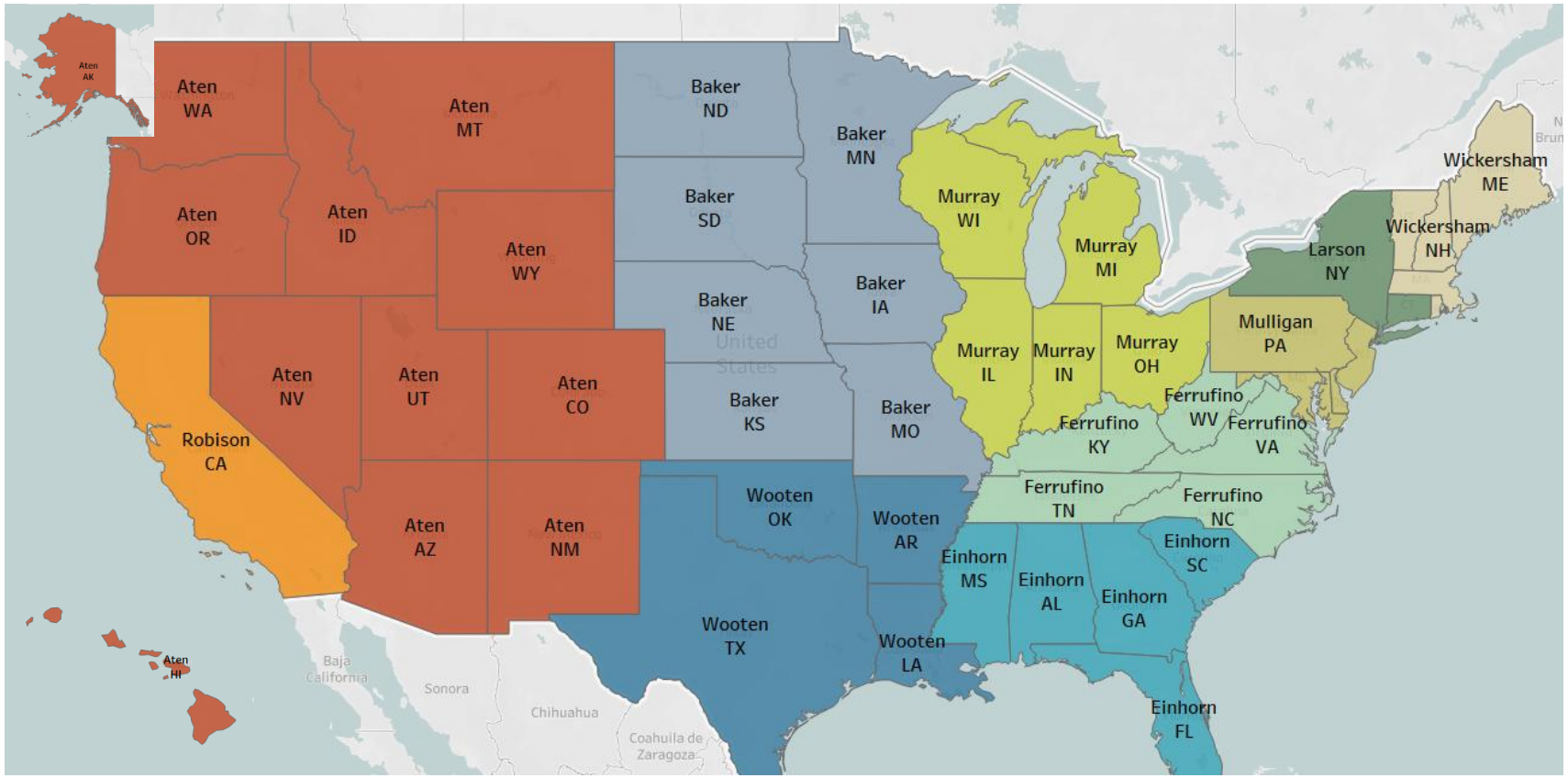
Education: Sourcing. Strategy. Savings.
90th Anniversary

Sourcing Consultants | Large / Medium Market

Vice President		
	Phil Goldman	516.902.7459
	Walter Wickersham	617.992.0314
	Matthew Larson	860.310.8276
	Meaghan Mulligan	781.223.1717
	James Stone	631.630.8235
	Mike Einhorn	954.873.1276
	Nancy Murray	219.617.5836
	Ricky Wooten	713.299.3116
	Donna Baker	816.419.3151
	Andrew Aten	616.260.4713
	Terry Robinson	520.850.0726

Member Success Managers

Director		
	Sara Deering	320.248.8067
	Brit Isaacs	631.630.8287
	Brit Isaacs	631.630.8287
	Anthony Jackson	631.630.8211
	James Stone	631.630.8235
	Starla Ford	631.630.8239
	James Stone	631.630.8235
	Starla Ford	631.630.8239
	Anthony Jackson	631.630.8211
	Starla Ford	631.630.8239
	Anthony Jackson	631.630.8211



Business Development

Joe Castelluccio	*Director, Business Development*	630.251.1783
Jessica Biron	*Technology*	413.627.7811
Ken Jones	*General Products & Services*	949.521.4058
Tina Smith	*Facilities & Interiors*	734.516.3561
Lindsay Taylor	*Research & Scientific*	865.300.7171
Nate Termaat	*Construction, Energy, Facilities*	616.745.3152

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2024 Small Market Higher Education Territory Map
K-12 and Non-Education | Business Development

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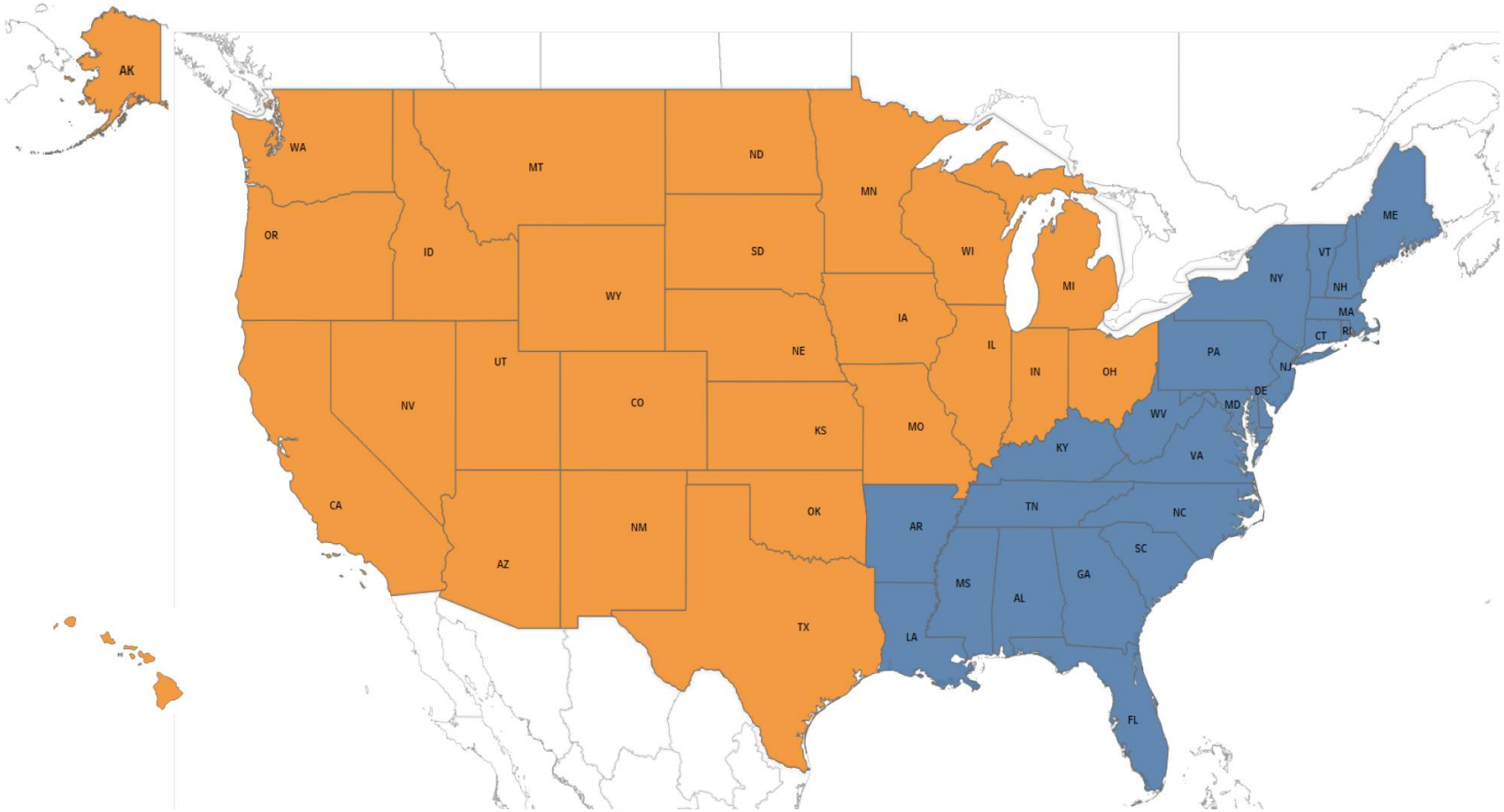

Small Market Higher Education

Executive Director	Matthew Sirinek	414.975.5164
Procurement Consultants	Michael Price Jonathan Kokos	952.353.3319 803.810.3776
eProcurement Executive Advisor	Cathy Boyd	216.403.8900
Member Success Manager	Yvette Heflin	631.630.8215

K-12

VP K-12 Member Engagement	Sue Peters	507.829.6917
Member Success Managers	Leila Pullum Mary Mellett	631.630.8221 631.630.8229

Non-Education

Member Success Manager	Yvette Heflin	631.630.8215

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