

WHAT DOES COOPERATIVE CONTRACT ACCESS LOOK LIKE FROM YOUR INSTITUTION?

HOW DOES E&I COMPARE?

WHO IS E&I?

- E&I Cooperative Services is the only member-owned, non-profit sourcing cooperative focused exclusively on serving the education community. We help our members make informed, analytics driven decisions to capture more spend and analyze their education dollars.
- E&I handles everything from RFP development to contract management. Because education is our only focus, we are uniquely equipped to meet the specialized needs of your institution.
- E&I leverages the purchasing power of more than 5,800 members to deliver a comprehensive contract portfolio with industry-leading suppliers to help our members source everything from the latest technology to furniture, lab supplies, MRO products, and more.

WHAT MAKES E&I CONTRACTS ACCESSIBLE?

- E&I issues formal, transparent, and competitive solicitations on behalf of our national membership comprised of more than 5,800 higher ed and K12 institutions.
- E&I's competitive solicitation process focuses on federal and state regulatory requirements for the education sector.
- E&I's specifications and evaluation criteria are clear and unbiased. Criteria includes weighted scoring and selection justification by an evaluation committee that includes E&I members who are your peers and colleagues.

WHAT MAKES E&I CONTRACTS PRACTICAL?

- All solicitation and contract documents are available on the [E&I website](#). This includes a "Process Letter" that provides specific details for each contract.
- Members have access to a team of consultants and category-specific subject matter experts to assist and support strategy development, contract utilization, and to serve as a feedback loop for ongoing contract improvements.
- RFP preparation work incorporates procurement best practices, analysis, and rigor to ensure economic value over the life of the contract.
- Business and contract terms are negotiated with the flexibility for member-specific terms and requirements to be included and customized as needed.
- Ongoing procurement optimization and continuous improvement efforts via supplier relationship management, proactive contract risk management and compliance, and metric and KPI monitoring ensure your institution will always have a competitive advantage.

Please contact your dedicated **Member Representative** for more information on E&I's contract portfolio. You can also visit us at www.eandi.org.