

Expertise

Ralph G. Moore, President

As lead trainer for the National Minority Supplier Development Council (NMSDC) for 24 years, he has trained more supplier diversity professionals than anyone worldwide.

- He played a vital role in the NMSDC missions that introduced Supplier Diversity to the business sector of South Africa in 1995/1996, shortly after Nelson Mandela became president.
- In 1997, the Women's Business Enterprise National Council (WBENC) retained RGMA to develop its initial strategic plan, which framed the growth of the leading women's advocacy organization.
- RGMA created the award-winning supplier diversity program for Major League Baseball, including its thirty teams.
- In 2000, the Premier, a leading GPO, retained RGMA to develop their initial supplier diversity program.
- RGMA has advised over 100 corporations, including half of the members of the Billion Dollar Roundtable
- During his 14-year tenure as a Trustee at the University of Chicago Medicine, Ralph Moore worked closely with Michelle Obama to develop the institution's award-winning supplier diversity program.
- Ralph Moore authored the **RGMA Five Levels of Supplier Diversity** maturity model, which is embraced as the gold standard for benchmarking supplier diversity initiatives.
- **Ron Brown Award** from the Minority Business Committee of the Chicago Minority Business Development Council
- **Minority Advocate Award** from the Illinois MED-Week Committee
- **Minority Small Business Advocate of the Year Award** from the State of Illinois
- **Illinois Minority Small Business Advocate Award** from the U.S. Small Business Administration
- **NMSDC Leadership Award**, the organization's highest honor awarded to a CEO of a minority business enterprise, and his most treasured recognition is the
- **NMSDC Harriet R. Michel Award**. Mr. Moore graduated with honors, earning a B.S. in Accounting from Southern Illinois University, and was also inducted into the College of Business Hall of Fame.



Expertise

Reginald K. Layton, Chief Technology Officer

He recently retired from Johnson Controls International (JCI) where he served as Vice President of Supplier Diversity & Supply Chain Sustainability where he was responsible for overseeing all diverse purchasing activities and supply chain sustainability initiatives.

- He joined JCI in 1997 where he led the company to spend more than \$22 billion with diverse firms.
- He led JCI to be named Corporation of the Year in 2008 and 2003 by the National Minority Supplier Development Council (NMSDC).
- NMSDC Minority Business Enterprise Advocate of the Year in 2003
- NMSDC Minority Supplier Development Leader of the Year in 2008
- NMSDC Minority Supplier Development Leader of the Year in 2013
- NMSDC Robert M. Stuart Award in 2021
- Developed four minority joint ventures that generated more than \$6 Billion in revenue
- Produced, directed, and filmed the History of Supplier Diversity Documentary in 2018
- Johnson Controls Chairman's Award 2000
- Johnson Controls Chairman's Award 2003
- Johnson Controls Chairman's Award 2009
- He served as a board member for NMSDC for ten years;
- Board chair for the Southwest Minority Supplier Development Council (SMSDC) for eight years
- Vice chair of the Billion Dollar Roundtable for four years.
- Advisory board member and instructor for fifteen years at the Tuck School's Minority Business Executive Program at Dartmouth College in Hanover, New Hampshire.



MANUFACTURERS
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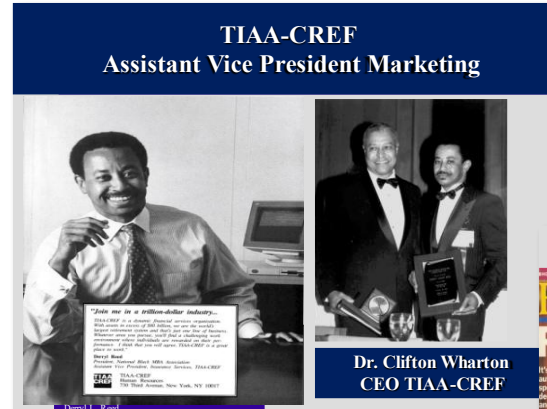
Expertise

Derryl L. Reed, Vice President of Marketing

Derryl is a former Assistant Vice President of Marketing for **TIAA-CREF**. While at TIAA-CREF, he worked with the Human Relations and Employee Benefits departments at colleges, universities, and not-for-profit organizations. He developed a passion for Multicultural Marketing, Supplier Diversity and Diversity, Equity, and Inclusion. He has also held key marketing positions with other Fortune 500 companies.

- Derry earned his MBA in Marketing & Finance from the University of Chicago
- After graduating from the College of Education at Southern Illinois University, he worked with the Chicago Board of Education
- Graduated the New Detroit, Cultural Immersion Program for the study of diverse cultures
- University of South Florida, Certification in Diversity, Equity, and Inclusion in the Workplace

- Elected National President and Board Chairman of the 15,000-member National Black MBA Association
- Appointed Chairman of the NYC Corporate Matching Gift Campaign for the Lou Rawls Parade of Stars for Historically Black Colleges and Universities
- Elected International Vice President, University of Chicago Booth School of Business CBAA Alumni Association
- Founding Member of the 400 corporate members of Association of National Advertisers (ANA) Multicultural Marketing & Diversity Committee and a Member of the Digital & Social Media Committee
- Appointed to the 1995 Special Olympic World Games, Celebrity Entertainment Committee
- Worked with Connie Payton and the Chicago Bears to create, produce and host a fundraising tribute for the Walter Payton Cancer Fund
- Former Board Memberships
 - The University of Connecticut School of Business, Board of Overseers
 - Southern Illinois University College of Business, External Advisory Board
 - The Graduate Management Admission Council, Advisory Board Member for Destination MBA
 - American School Counselor Association – Advisory Board
 - Arthur Ashe “Sports Scholar Award Program honoring scholar athletes – Academic Advisory Board
 - NAACP, Chicago Board Members



Expertise

Al L. Richardson, Sales Manager

Al Richardson, Sales Manager, is responsible for developing and executing effective sales strategies to achieve sales targets and maximize revenue. He will identify and prospect potential customers, including schools, educational institutions, and other relevant organizations. He will also build and maintain strong relationships with existing and new customers to ensure customer satisfaction and loyalty.

Prior to RGMA, Mr. Richardson worked for Invesco where he was responsible for the development, governance, reporting, strategy, scope, policy, requirements, data, tracking, outreach activities and for the execution and advancement of Invesco's Supplier Diversity program. Prior to joining Invesco, he was Head of Supplier Diversity for MetLife and Supplier Diversity Business Development Manager for Johnson Controls. While at Johnson Controls the Supplier Diversity program won several Corporation of the Year awards from the National Minority Supplier Development Council, the program was inducted as a member of the Billion Dollar Roundtable, and Mr. Richardson won Advocate of the Year from the Georgia Minority Supplier Development Council. As a Senior Project Manager Mr. Richardson oversaw major large-scale projects such as the \$36 million-dollar Performance Contracting Program at MARTA, a \$140 million-dollar HVAC design and installation project at the Mercedes Benz Stadium and was Senior Project Manager at the US Embassy in Tunisia, North Africa, and a Project Manager Morehouse College and Grady Hospital.

Mr. Richardson formerly held Board of Director positions on NMSDC's Georgia, Virginia and Florida Minority Supplier Development Councils and the Greater Women's Business Council. Mr. Richardson has a BS degree in Electrical Engineering from Tuskegee University and a MBA with a concentration in Project Management from Keller Business School of Management.

