

This information addresses Grainger U.S. Services capabilities only.

# The Grainger Services Business Advantage

Grainger can help you to address your unique challenges

#### YOUR EXTERNAL AND OPERATIONAL CHALLENGES

Maintaining Safety & Compliance, Increasing Productivity, Driving Energy & Facility Efficiency & Conserving Operating Costs.









#### YOUR BOTTOM LINE

Helping to increase productivity and drive energy and facility efficiency to conserve operating costs.



# A Grainger Services Business Advantage

#### **Nationwide Network**

Grainger services are delivered through our nationwide network of PRE-VETTED, qualified, insured and licensed providers.

#### **To Save Time and Money**

Tapping into this STRATEGIC SUITE of service solutions saves time and money.

#### **RESULTS**

Less time spent time searching.

Quickly expand capacity to accomplish important work.

With fewer suppliers, po's and invoices

And often, better pricing through increased spend.



### Highly Adaptable to Your Needs

Delivering services where, when, and how you need them.



End-to-end solutions covering the full spectrum of the service areas we address.



Working right where needed, filling gaps where you can't or choose not to.



Scalability to establish comprehensive multi-site service programs where needed.



### With more than 300 services to help you:

Maintain and Ensure Environmental, Health,
 & Safety and Compliance

Increase Productivity

Extend the Life of Your Facilities

Drive Energy Efficiency

Conserve Operating Costs

Which is your #1 concern?





# **Key Service Categories**

### **Environmental, Health & Safety**

Services to help you maintain environmental health and safety and ensure compliance.



### **Service Solutions To Help in Four Ways**



**Assessing Processes** 



Developing Programs & Procedures



Auditing or Testing Hazardous Work Areas



Training Employees

Arc Flash, Electrical Safety, Environmental Compliance, Confined Space, Ergonomics, Fall Protection, Life Safety, Lockout-Tagout, Machine Guarding, Medical First Aid, Occupational Health, and more



### **Turnkey Safety Services**

Services to help you maintain your safety equipment or mitigate safety issues.



#### Repairs & Certification

- Breathing air equipment (SCBA, Compressors, etc.)
- Fall protection equipment (SRL's, Vertical Lifelines, ETC.)
- Fire Protection (Portable/Foam Equipment)
- Gas detection equipment
- Hoists & slings

#### ► Turnaround/Shutdowns

- Consolidated Turnaround Safety Services
- Onsite Rentals, Repair & Calibration of Safety Equipment
- Rescue Teams and Safety Personnel

#### Turnkey Safety Services

- Engineered Fall Protection (Nonpenetrating Weight Based Only)
- Life Safety Services Fire and smoke, door and damper inspection & repairs
- EH&S Compliance as a Service
- Turnkey Engineered Fall Protection System\*
- Turnkey Engineered Machine Guarding System\*

Solutions to help you maintain your safety equipment, support large scale projects and correct issues found during audits and assessments.



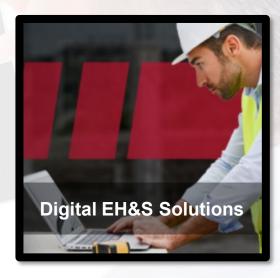
## **Digital EH&S Solutions**

Helping you to manage critical EH&S activity & compliance Information, online.

#### **Digital Capabilities Include**

- Learning Management
- Incident Management
- Inspection & Asset Management
- ► SDS Management

- Healthcare Facility Compliance
- ► Ergonomic Wearable Technology
- Occupational Health Tracking
- More



Tracking tools and comprehensive resources to help you manage, track and maintain workplace environmental, health and safety and other activity faster and more efficiently.



### **Benefits Management**

Solutions to ease the administrative burdens of managing your subsidy programs.



#### **Managed Safety Footwear**

- Online Footwear Programs
- Shoemobile Service
- Grainger Footwear Centers
- ▶ Footwear Kiosks
- Onsite Safety Footwear

#### **Managed Prescription Eyewear**

- Online
- Onsite
- Eyewear Kiosks

Various packages & options by program

Tools to help you manage your safety footwear and prescription eyewear subsidy programs to reduce the headaches and lower your per-transaction cost of administering benefits.



### **Pandemic Response**

Helping with pandemic challenges, maintaining health and managing return to work.



#### Social Distancing & Contact Tracing

- Mobile App
- Wearable Devices
- Barrier Installation

#### Maintaining Clean Facilities\*

- Surfaces Wipe Downs
- Electrostatic Fogging
- HVAC Filter Replacement, Maintenance, Coil/Duct Cleaning
- Air Ionization
- UV Lighting

\*Grainger does not offer janitorial cleaning services

#### Exposure Management

- Medical Screening / Workplace Entry
- Temperature Detection Kiosks/Install
- Temperature Detection Camera/Installation
- Space Utilization & Traffic Management Monitoring
- COVID-19 Symptomatic Preventive
- COVID-19 Return-to Work
- COVID-19 Onsite/Offsite (Saliva)
  Surveillance Testing

Solutions to help you manage employee health and exposure, practice social distancing and maintain clean facilities.



### **Energy Conservation**

Increasing efficiency & reducing costs by replacing or modifying older technology.

#### **End-To-End Solutions**

- Lighting Retrofits & Upgrades
- ► HVAC Optimization & Upgrades
- HVAC Filter Change-Out & Preventative Maintenance
- ▶ Electrical Services & Repair
- Water Conservation Upgrades
- Steam System Assessments & Upgrades

- Solar Panel Installation
- Electric Vehicle Charging Station Installations
- Compressed Air System Studies & Upgrades
- Dust Collection System Studies & Upgrades
- ► Motor & Drive Upgrades

Availability of certain services based on state and local regulatory requirements.



Helping to identify and facilitate installation of energy-saving measures to benefit your bottom line, with minimal disruption to your business.



## **Lighting Retrofits & Upgrades**

Upfront financial analysis can identify a highly predictable ROI.



### **Interior & Exterior LED Upgrades**

- Audit and financial analysis
- Material, contractor and project management
- Installation by qualified, insured and licensed service partners
- Identification of applicable incentives and rebates
- Disposal and recycling

Availability of certain services based on state and local regulatory requirements.

Upgrading lighting infrastructure to help you reduce costs, lower operational risk, decrease maintenance expenses, reduce carbon footprints and more.



### **Facility Services**

Protecting your physical assets and extending the structural life of your facilities.

#### **End-To-End Solutions**

- Building Envelope Restoration
- Building & Infrastructure Facility Assessments
- Parking Garage Restoration
- Roofing
- Flooring
- Shelving & Racking Installation

- Equipment Barcoding & Tagging
- Fencing & Barrier Installation
- Modular Unit Installation
- HVAC Restoration
- Lab Design & Installation
- Paving & Concrete Services
- Technician Skill Training

Availability of certain services based on state and local regulatory requirements.



Helping you to protect your investment in your physical assets and extending the structural life of your facilities.



### Metalworking

Services to help create a safer, more efficient and more competitive business.



#### Services

- ▶ Tool Reconditioning
- LOTO Assessments, Training,& Program Development
- Inventory Management Solutions
- Machine Guarding Services
- Custom Band Saw Blades

#### Value

- Optimized product selection and application
- Improved work cell efficiency
- Maximized machine tool output
- Minimized waste and rework

Resources aligned to metalworking services include experienced, dedicated metalworking specialists and over 380 leading metalworking suppliers.



### SUMMARY

Grainger has more than 300, available services, delivered through a nationwide network of highly qualified, **PRE-VETTED**, insured and licensed providers to help **YOU** save time and money.

- Less time spent time searching.
- Quickly expand capacity to accomplish important work.
- With less complexity and fewer suppliers, po's and invoices.
- And often, better pricing through increased spend.