

FOR IMMEDIATE RELEASE

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E&I Announces Winners of its 14th Annual Business Partner Awards

B&H, Staples, Huron Consulting, Patterson Dental, and Collegiate Travel Planners Recognized

Jericho, N.Y. – E&I Cooperative Services (E&I) announced the winners of its 14th annual Business Partner Awards, which recognizes outstanding service to the Cooperative’s membership by its contracted suppliers. Nominees were identified by a team of E&I representatives and evaluated based on several criteria, including contract utilization, member purchases, new member acquisition, level of service provided to members, and member satisfaction.

The winners this year are:

- **Foundation Partner Award** recognizes a partner who has diligently built and maintained a strong, dependable relationship with E&I over an extended period (minimum of 10 years), and as such is one of the foundation blocks of the Cooperative’s mission.
 - **Winner:** [B&H Photo Video](#)
- **Partner of the Year Award** recognizes a partner who has achieved strong business growth and has provided notable expertise and solutions to E&I’s membership. This partner has also worked with the Cooperative on various initiatives related to other areas of excellence as noted by the membership.
 - **Winner:** [Staples](#)
- **New Partner of the Year Award** recognizes a partner that has been part of E&I’s portfolio for three years or less and meets the criteria for the Partner of the Year Award.
 - **Winner:** [Huron](#)
- **Best-in-Class Sales Support Award** recognizes a partner whose sales force has demonstrated an outstanding level of positive engagement with the membership and partnership with E&I.
 - **Winner:** [Patterson Dental](#)
- **Best-in-Class Member Responsiveness** recognizes a partner who has demonstrated outstanding commitment to customer service for the Cooperative’s membership.
 - **Winner:** [Collegiate Travel Planners](#)

For more information about E&I and to learn about the contracts with these suppliers, visit www.eandi.org.

About E&I Cooperative Services

E&I Cooperative Services (E&I) is the only member-owned, non-profit procurement cooperative exclusively focused on serving education. E&I delivers unsurpassed value and an exceptional experience to its members through a broad portfolio of competitively solicited contracts with industry-leading suppliers as well as innovative sourcing solutions. The Cooperative empowers its members to make



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informed, analytics-driven decisions to capture more spend and optimize their education dollars. For more information, please visit www.eandi.org.

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