

**ACQUISITION OPERATIONS  
SUPPORT**

**"Instant-On" Staff Extension**

Options to provide on demand staff extension to the procurement office to manage surges in demand.

**Full Solicitation Management**

Senior, certified procurement personnel available to manage full/complex solicitation events in a project milestone method.

**Spend & Reporting Analysis**

Review of spend and related data to create prioritized sourcing plans, opportunity assessments and recommendations to improve reporting.

**Strategic Sourcing Implementation**

Direct implementation of opportunity assessments and sourcing initiatives to generate cost savings and improved contract portfolios.

**STRATEGIC PROCUREMENT  
TRANSFORMATION**

**Program Assessments**

Review of programs in specific workstreams to establish maturity levels and performance measurement opportunities.

**Policy/Process Redesign**

Capture of key procurement processes and associated policy for optimization and redocumentation of the overall procurement process.

**Contract/Grant Management Practices**

Creation of effective contract/grant management programs to drive consistent and effective contract management and grant oversight.

**Training & Certification Programs**

Development and implementation of programs that support competency development and certification of staff tailored to role definition and competency plans.

**PROCUREMENT AUTOMATION  
SUCCESS**

**Platform Definition & Selection**

Elicitation and creation of procurement automation requirements, fit/gap reviews of current tools, and support of sourcing activities for platform selection.

**Implementation PMO**

Establishing project management to support, design, testing, project management through to steady state operations.

**Marketplace Optimization**

Review of client supply contracts marketplace implementation, and turnkey creation and implementation of robust catalogs.

**Change Management & Onboarding**

Planning and execution of change management practices and planned onboarding for a variety of stakeholders, including end users and core suppliers.